



### In This Issue

**Product Spotlight: All-Natural DrainXcel**

**Inside Brookside**

**MoldLess 50% and FloBond Provide the 1-2 Punch**

**Brookside Welcomes Donna Horton**

## Middle of the Year Update

We have already experienced more than half of 2015 and are charging toward the fall and winter seasons. During the first half of the year, Brookside Agra made tremendous strides in product development and research, launched a new e-commerce website and celebrated 30 years in business. We have also achieved record-high sales and are continuing on a sound path of growth. I would like to personally thank each and every one of our customers and distributors around the country and the world for purchasing and believing in our line of all-natural products. We couldn't be successful without you!

Sincerely,  
Chad Vaninger, Brookside Agra General Manager  
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### Inside Brookside

- All-natural YogurLac™ has received USDA/FDA approval for sale in the United States. The energy-rich, acidified powder yogurt product for weaning and weak suckling piglets will be available in September. [Click for more info.](#)
- Brookside will begin assessing finance charges on all late invoice payments.
- Customers can now purchase H2OExcel™ and DrainXcel™ online via our new e-commerce website [www.brookside-agra.com](http://www.brookside-agra.com).



# Product Spotlight:

## DrainXcel™

DrainXcel™ from Brookside Agra utilizes an all-natural, unique blend of bacteria and enzymes that multiply quickly to safely eliminate odor, digest organic material and increase performance of grease traps and drainage pipes. Safe for use around humans and animals, DrainXcel leaves behind no by-products or residues and will not damage pipes, drains or the environment.

Build up of fats, oils and grease in a drainage system can cause major problems, including blockage and odors which can jeopardize normal operations, as well as create health and safety hazards. Biodegradable DrainXcel works naturally to jumpstart performance and radically transform pipes and drains.

"Our goal was to develop an effective, research-proven product and delivery system that utilized all-natural ingredients that was safe and easy to use," said Chad Vaninger, Brookside General Manager. "For those businesses or industries that are interested in environmentally friendly, green solutions and want to reduce operating expenditures, DrainXcel is the right product for them."

Brookside Agra can customize a DrainXcel "Go With the Flow" program with tailored formulations and delivery systems for any application or budget. As part of the preventative maintenance program, Brookside will install a timed metering device that automatically delivers the appropriate amount of DrainXcel to the targeted area, plus automatically schedule product refills as part of a monthly or yearly program.

For more information about DrainXcel, [Click Here!](#)



**DrainXcel Demonstration Video**

## MoldLess 50%™, FloBond™

### Provide the 1-2 Punch

**By: Bill Bayless and Dr. Dennis Taylor**

As livestock producers you want to provide quality nutrition to your animals. You are interested in the welfare of your animals and you know that animal performance is paramount to the success of your livestock operation. You are aware that mold growth in feed will reduce animal performance because molds consume nutrients in feed and negatively impact feed palatability. Also under some conditions, molds can produce mycotoxins that may adversely affect animal performance and health.



### *Aspergillus flavus* growing on corn

Mold spores are everywhere. Livestock feeds often contain mold spores. Two key factors necessary for mold growth are heat and moisture. Hot summer temperatures negatively impact animal performance and hot, humid weather provides the conditions for mold spores to grow and proliferate. Molds in feed can potentially reduce animal performance by 5% to 10% and increase health problems. But if mycotoxins are present the losses in production performance and the health issues are even greater.

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## Introducing Our New Director of Corporate Finance/Global Logistics



Brookside Agra would like to welcome Donna Horton of O'Fallon, IL as our new Director of Corporate Finance and Global Logistics Management.

In this position, Horton will be responsible for processing all orders for both domestic and international shipments, performing general accounting duties including payables and receivables, coordinating business travel plans, conducting credit checks for all potential customers, maintaining product inventory and pricing, and other administrative duties.

Horton can be reached via email at [donna.horton@brookside-agra.com](mailto:donna.horton@brookside-agra.com) or 618-628-8300 ext. 25.

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